



**EXPONOR 2024  
OFFICIAL CODE OF  
REGULATION**

Antofagasta Industrial Association



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#### **ARTICLE N°1: Objective**

**EXPONOR** is a technical and commercial meeting, exhibition and fair organized by the Antofagasta Industrial Association (A.I.A) and sponsored by: the Government of Chile through the Ministry of Mining; the Ministry of the Economy, the National Mining Association, the Mining Council; ProChile; CORFO (the Corporation for the Development of Production); and the Regional Government of Antofagasta. Exponor is also recognized and supported by the Ministry of the Treasury as an International Fair.

Its objective is to promote the industrial and mining potential of the Second Region of Chile, to support its development, encourage trade and technological exchange among participating regional, national, and international producers, suppliers, and consumers, as well as strengthening scientific, technical, technological, commercial, and cultural links with public and private institutions and companies.

Another fundamental objective of **EXPONOR** is to establish a new interface between scientific research and productive activity, disseminating advances in knowledge, research, and sustainable technology.

**EXPONOR** also aims to promote local commercial, economic, social, and cultural activity, to showcase different activities and services by connecting them to a national and international channel of trade: the Mining Cluster in action.

This Regulation, along with the Rental Contract, External Contractors' Regulation, and its Annexes, Operations Manual and Exponor 2024, contains the terms and conditions that must be followed by Exponor participants, and are the documents that govern the relationship between the parties.

#### **ARTICLE N°2: Place and date**

The 19<sup>th</sup> International Exhibition for Global Mining Innovation and Technology, EXPONOR 2024, will be held from June 03<sup>rd</sup> to June 06<sup>th</sup> 2024 at La Portada Logistical Park Pedro Aguirre Cerda s/n, Antofagasta, Chile.

#### **ARTICLE N°3: Legal Residence**

For all legal purposes, EXPONOR 2024 is headquartered at Calle General Borgoño 934, Offices N°1401-1402, Antofagasta, Chile; telephone (56-55) 2 454 300; or the current residence of the Antofagasta Industrial Association.

#### **ARTICLE N°4: Opening Hours**

The venue will be open from 10 am to 6 pm. Exhibitors should be in their booth at least 15 minutes before the opening time and until the closing time every day. The EXHIBITOR must have the booth open with the corresponding personnel in place during the established hours, from Monday to Friday.

Only authorized EXPONOR personnel, security, and cleaning staff will be allowed access to the exhibition area outside of the established hours.



#### **ARTICLE N°5: Authorities**

An **Organizing Committee** constituted by the persons nominated by the Antofagasta Industrial Association will assume the maximum authority of **EXPONOR 2024**. The decisions of this committee will be final for all exhibitors.

The Organizing Committee has the exclusive faculty to demand complete fulfillment of rental and participation contracts as well as monitoring the application and interpretation of the present **Code of Regulations**, interpreting these in the face of any unexpected event. Likewise, it has the faculty to close permanently and without compensation or refund the booth of any exhibitor that it considers to have broken established rules.

Provided that it is so required for Exponor to function properly, the Committee may decide, at its exclusive discretion, to modify the exhibition layout, change the exhibition date, its opening times, activities, seminar content, availability of services, or to not strictly follow the rules that constitute this agreement. In these cases, the Exhibitor may not terminate the contract, nor may it claim indemnity for damages.

The Organizing Committee may delegate its authority to any of its members or to third parties, especially for specific tasks necessary for the normal functioning of **EXPONOR 2024**. The decisions of these parties will be equally binding upon all participants.

#### **ARTICLE N° 6: Participating in EXPONOR 2024**

Parties interested in participating at **EXPONOR 2024** should sign the **Participation/Rental Contract** that will be provided by the Organizing Committee for this purpose. It is a key requisite to fill in all required information, clearly and without omissions.

The assignation of sites, whether indoor or outdoor, according to the official layout of **EXPONOR 2024**, will be carried out at the moment of signing the **Participation/Rental Contract** and making the corresponding payment.

Once the Participation/Rental Contract has been signed, the requesting party acquires the status of **EXHIBITOR** at **EXPONOR 2024** and accepts all corresponding obligations and rights.

The Participation/Rental Contract is individual and non-transferable and should be signed by the Legal Representative of the exhibitor and an **EXPONOR 2024** representative designated by the Antofagasta Industrial Association.

#### **ARTICLE N° 7: Pricing of stands and minimum surface areas**

Rates for exhibition space are as follows:

- Indoor area (modular indoor stand) : UF 9,8 + IVA /sqm, minimum surface area: 09 sqm
- Outdoor area (outdoor stand) : UF 3,6 + IVA /sqm, minimum surface area: 25 sqm

#### **ARTICLE N° 8: Characteristics of spaces**

The contract with EXPONOR 2024 provides the EXHIBITOR the rental of a site for the duration of the assembly, exhibition, and disassembly periods. The main characteristics of the site are:



***Indoor Areas (modular indoor stand):***

- Carpeted floor.
- Carpeted corridors.
- Paneling inside the pavilion in modular system 1.0 meters wide by 2.50 meters high, panel divisions in aluminum structure coated with white melamine.
- Company banner (35 characters maximum)
- Provision of electricity, power of 35 watts per m2  
Includes basic stand lighting, 40W every 3Mts of perimeter to corridors and home plug located in the back. Single phase 220V up to 3.5KW and Three-phase 380V for higher powers
- Lateral banner with EXPONOR 2024 logo
- Power consumption of 35 watts per sq. m. (e.g., 630 watts for an 18sqm booth: 400 watts for 4 spotlights and 230 watts of free consumption for PC or other personal electronics).
- Ceiling lighting in walkways
- 10 show badges
- Special invitations
  - 50 digital invitations for stands of 12.5sqm or less
  - 100 digital invitations for stands of 15sqm or more
  - Inclusion in the EXPONOR 2024 CATALOGUE OF EXHIBITORS

**Paneling may not be drilled, screwed, nailed, or used to hang any item that may damage or alter it. Exhibitors should return paneling in the same conditions in which it was received. Failure to comply with this restriction will be subject to the Penalties established in ARTICLE N°9 of this Code of Regulations.**

***Outdoor Area (outdoor stands):***

- Compacted earth site:
  - Outdoor Zone A and Outdoor Zone B have compacted earth surfaces with a slope of approximately 4.5%.
  - Outdoor Zones C and D have a concrete surface.
  - Outdoor Zone E has a compacted earth surface.
- Provision of electrical energy, power of 20watts per m2 limited by thermomagnetic switch. Single phase 220V up to 3.5KW and Three-phase 380V for higher powers
- 10 show badges
- Special invitations:
  - 50 digital invitations for stands of 50 sqm
  - 100 digital invitations for stands with a surface area greater than (50) sqm
- Inclusion in the EXPONOR 2024 CATALOGUE OF EXHIBITORS

**The exhibitor or their project designers must carry out a site inspection before developing the stand project. The organizing committee will not be responsible for any preexisting features of the site, such as structural pillars, slopes etc. that are not considered in the exhibitor's project.**

**ARTICLE N° 9: Penalties**

- a) Exhibitors participating in the fair are subject to the norms established in this Code of Regulations and in the Rental/Participation Contract signed with the Organizing Committee, along with its appendices. It will be the responsibility of each exhibitor to instruct and train staff to ensure strict compliance with these norms.

- b) **Failure to make payments** the dates established in the Rental/Participation Contract will, without prior notice, cause default and the following consequences:
- Cancellation of stand reservations.
  - No refund to the exhibitor of any amount previously paid.
  - The Organizing committee of EXPONOR 2024 may assign the reserved space to a third party, without any right to complaint by the exhibitor in arrears.
- The above statement is does not affect the right of the Organizing Committee to demand the remainder of the corresponding payments.
- c) Once partial or total payment has been made, no amount will be refundable if the exhibitor, for any reason, decides not to participate or is unable to take part in EXPONOR 2024.
- d) If the stand has been paid in total and the exhibitor does not make use of the stand, the organizing committee will apply a penalty fine of 50% of the value of the exhibiting company's stand for damages incurred.
- e) The exhibitor **may not cede, donate, sell, rent, transfer, or share** the rented surface area or any part of it, without the express written permission of the Organizing Committee, under penalty of losing the right to participate in the exhibition and the amounts already paid with no right to protest.
- f) If the exhibitor **causes any damage, deterioration, or changes** to exhibition venue, this should be repaired leaving the site in the same conditions in which it was provided by the Organizing Committee. Exhibitors who fail comply with the above will subject to the corresponding penalty (in UTM, monthly tax units).
- g) If the exhibitor does **not respect the established stand dimensions**, the Organizing Committee may charge the exhibitor for the corresponding additional square meters occupied. The amount to be charged per additional square meter will be three times the agreed value at the moment of renting the stand.
- h) If the exhibitor **does not comply with the assembly deadline**, on Sunday June 19<sup>th</sup>, 2022, at 7:00 pm, the Organizing Committee will fine the exhibitor 5UTM.
- i) The above penalties are options and are not given in any order of priority. The relevant authority will apply the corresponding penalty according to each situation.
- j) Infractions of the norms established in the present Code of Regulations as well as behavior or incidents affecting the functioning and general interest of EXPONOR 2022 will be subject to penalties up to and including closure of the Stand and loss of the right to participate in future fairs.

#### ARTICLE N° 10: Stand assembly and disassembly

##### I. Assembly.

The schedule for access to spaces for construction, preparation, installation of equipment and decoration will begin on **May 20<sup>th</sup> 2024 until June 02<sup>nd</sup>, 2024**. Exhibitors must carry out and finish all work within these dates, according to the following schedule:

- **Pavilions:** From May 27<sup>th</sup>, 2024. On Sunday June 12<sup>th</sup>, vehicles are not permitted to enter the event ground and only light material may be brought onsite by hand.  
**Outside Zone D:** The companies located in this sector **must bring their cargo and machinery into the sector** of their rented space between **May 20<sup>th</sup> and May 23<sup>rd</sup>, 2024**, through the Lithium pavilion (maximum height 4 m). After this date and until **Friday, May 31<sup>st</sup>, 2024**, only light vehicles may enter for set up work in the outside zone.  
**Outside Zone C:** The companies located in this sector may bring in their cargo for their space between **May 23<sup>rd</sup> and May 26<sup>th</sup>**. Stands that include **machines and/or vehicles exceeding 2.5 m must enter on May 20<sup>th</sup> and May 23<sup>th</sup>. They will not be authorized to enter after this date.**



2. The times established for **setup** by the Organizing Committee are:

Days	Time
Monday, May 20 <sup>th</sup> , 2022, to Sunday, June 26 <sup>th</sup>	08:00 hrs. to 18:30 hrs.
Monday, May 27 <sup>th</sup> to Friday, May 31 <sup>st</sup>	08:00 hrs. to 19:30 hrs.
Saturday, June 01 <sup>st</sup> , 2024	08:00 hrs. to 21:30 hrs.

3. If the exhibitor or the company responsible for setting up the stand does not comply with the closing time on Sunday, June 02nd, 2024, at 19:00 hrs. The Organizing Committee will penalize it with a fine of 5 UTM for this non-compliance.

4. It is expressly noted that electricity will be available beginning on May 27<sup>th</sup>, 2024.

5. Request to extend working hours: If the stand production company needs to extend the hours in order to carry out night work, it must submit a request to the organizing committee, sent to the e-mail [karlau.codetia@aia.cl](mailto:karlau.codetia@aia.cl) , at least 12 hours in advance. If the request for night work is approved, by extension of time, the sum to pay will be proportional to the sqm of the stand.

Surface area m <sup>2</sup>	Inside stand
Less than 15 m <sup>2</sup>	\$ 60,000 + VAT
Over 15 and up to 54 m <sup>2</sup>	\$ 120,000 + VAT
Over 54 and up to 99 m <sup>2</sup>	\$ 170,000 + VAT
Over 99 m <sup>2</sup>	\$ 270,000 + VAT

Surface area m <sup>2</sup>	Outside stand
Less than 50 m <sup>2</sup>	\$ 120,000 + VAT
Over 50 and up to 100 m <sup>2</sup>	\$ 180,000 + VAT
Over 100 m <sup>2</sup>	\$ 220,000 + VAT

Note: Payment of the time extension **must** be paid by transfer to the following account: Banco Santander current account 8080779-1. The time extension will not be authorized unless the payment is made.

- **Vehicle traffic and parking – Rules for vehicle use and site entry:**

- It is strictly prohibited to park vehicles in the loading and unloading areas.
- Heavy vehicles (trucks of over 1 ton) must park, unload material, and then leave the site.
- Vehicles may not be parked inside pavilions or in adjacent areas.
- No vehicles may remain inside the show venue after 6 PM.
- Entry of light and heavy vehicles is permitted until 4 PM on June 01<sup>st</sup>.

If vehicles remain within the Exhibition Premises, during the setup, exhibition and disassembly, the Organizing Committee is authorized to apply a fine of 10 UF per day of parking to the company responsible. If the vehicle is not removed, the Police will be called to remove the vehicle.

- **Accreditations for assembly staff:**

The exhibitor should accredit staff stand construction, assembly, and disassembly staff, whether direct employees or subcontractors until **May 17<sup>th</sup>, 2024**, specifying the person in charge of the stand. All assembly personnel should be duly accredited. All assembly personnel or suppliers entering the event venue for assembly and disassembly, without exception, should register with the **EXPONOR** Organizing Committee. Identification badges will be personal and non-transferable. Any individual failing to comply with this requirement will not be allowed to enter the event venue and will not be given access until they are able to produce their badge.



- **Occupational Health and Safety Regulations:**

Exhibitors and all contractors and subcontractors must comply with current occupational health and safety regulations. The use of protective clothing and personal protective equipment, such as helmets, safety footwear, safety goggles, and equipment required for working at heights is mandatory during stand assembly and disassembly, in accordance with current legal dispositions under **Law 16.744**, on Prevention of Occupational Risks.

Use of a safety harness and scaffolding certified by a qualified entity is mandatory for working at heights. Use of stepladders, piles of material and uncertified scaffolding are prohibited.

Failure to comply with any of these requirements may result in stoppage of works until such time as they are met.

Work involving construction (sawing of boards, painting etc.) and assembly (welding etc.) of parts may not be carried out in the indoor areas. This kind of task must be done in the open, outside the corresponding pavilion and without interfering with the correct functioning of the site.

The worksite must be kept clean and tidy in order to prevent accidents. Once work has been completed, the exhibitor and/or contractor/subcontractor must gather all utensils, materials, and waste, leaving the area where the work was carried out clear.

For all operations involving, the use of electrical energy, the safety of the exhibitor's contractors and subcontractors, as well as all persons within the event ground at the moment of operation and for the duration of the fair should be guaranteed, and the venue infrastructure should not be compromised in any way.

Do not block walkways. Evacuation routes should be kept clear at all times, including during assembly and disassembly. All material should be kept within the stand assembly areas, leaving walkways and other common areas completely free of obstructions.

- **Disassembly:**

Removal of goods and disassembly of stands (indoor and outdoor), **must** be carried out from **Friday 07<sup>th</sup> to Wednesday 12<sup>th</sup> of June 2024 between 08:00 AM and 19:30 PM**

However, the Organizing Committee will allow the exhibitor/stand production company to manually remove televisions, screens, furniture, and smaller exhibition components that could otherwise be stolen, on Thursday, June 07<sup>th</sup>, between 18:30-19:30 hrs. but will not allow vehicular access.

**Stand assembly companies and service providers:**

The Organizing Committee reserves the right to deny admission to any contractors/subcontractors that have failed to comply with the code of regulations, which have failed to comply with commitments made with exhibitors or whose conduct is not in accordance with the Exponor Code of Regulations.





- **Housekeeping and waste.**

During the assembly period, it is the responsibility of each participating company to remove excess materials and household and construction waste resulting from stand construction and assembly, keeping the working area clean and clear of obstructions. Waste should be disposed of at designated points within the site.

At the end of the show, all installations, constructions, signage and other items (including gravel, rubble, waste and other materials) that have not been removed by exhibitors during the established disassembly period will revert to the Organizing Committee, which will be able to dispose of these items as it sees fit with no recourse to reimbursement or payment of any kind on the part of the exhibitor, who will lose all rights to these items. Additionally, the Organizing Committee will bill the exhibitor for any costs incurred during demolition, removal, and transportation of material that the exhibitor has left onsite, as well as administrative expenses incurred during this process.

#### **ARTICLE 11: Occupational Health and Safety Rules.**

1. The exhibitor company and its contractors and subcontractors must comply with the current occupational health and safety regulations in force. The Committee may restrict entrance to people who do not follow these rules and may revoke their credential and request that they leave the premises immediately.
2. The use of personal protective elements is mandatory, such as hard hats (bicycle type helmets will not be accepted), safety shoes certified by an accredited certifying institution, safety glasses and the implements required for working at heights during the stand setup and disassembly period, in accordance with Law 16.744 on occupational risk prevention.
3. Personal protective equipment or PPE is mandatory during the setup and disassembly periods for all personnel who enter the premises: exhibitors, modulator companies, construction companies, service personnel.
4. For works at heights, safety harnesses and scaffolding certified by a qualified entity are mandatory. Ladders and scaffolding that do not comply with the regulations are prohibited. Non-compliance with any of the obligations may lead to the works being stopped until they are complied with.
5. Work involving detachment of shards, particles, or dust in suspension (cutting of panels, spray painting, welding, grinding, etc.) is not permitted inside the pavilions. These tasks must be done outside the corresponding pavilion, without interfering in the proper functioning of the premises, or all the parts of the project are prefabricated and only require assembly, correction of details and furnishing.
6. The work area must be kept clean and tidy in order to avoid accidents. When finishing work, the Exhibitor and/or its contractor/subcontractor company must collect the utensils, materials, and waste so that the area where they were working is cleared.



7. All worksites involving the utilization of electricity must guarantee the safety of the contractors and subcontractors of the exhibitor company, as well as of all people present at the exhibition premises at the time of the construction and during the exhibition and must not in any way put the infrastructure of the exhibition premises at risk.
8. The corridors and evacuation routes must be clear at all times, including during setup and disassembly. All materials must remain within the setup or stand areas, leaving corridors and other common areas completely clear.
9. The exhibitor, contractor, or subcontractor company responsible for the setup and disassembly of the stand must have a file available with all the pertinent legal documents, which may be inspected by the corresponding sectorial authorities (Health Service, Labor SEREMI, Superintendence of Electricity and Fuels, etc.).

## **ARTICLE N°12: Limitations of projects**

### **A. Indoor Stands – In Pavilion**

- **Height:**

The maximum height of *indoor stands* will not exceed **2.5** meters from ground level.

If the height of any item exceeds 2.5 meters, it will be considered a Special Project, and the exhibitor must request approval and authorization from the Organizing Committee. When presenting the project, exhibitors must include written approval from the neighboring exhibitor (one neighbor for corner stands, two neighbors for perimeter stands or three neighbors for island-type stands).

The maximum height of special projects is 4.0 m or 3.5 m, depending on the pavilion, including lighting devices. The structure should be completely self-supporting and must guarantee the safety of neighboring stands. Plans are to be submitted signed by an architect, surveyor or company hired for this effect. This party will be responsible for the design.

If authorization from neighboring stands is not received, the elements of over 2.5 meters in height must be located at least 50cm inside the perimeter of the stand. In this case, plans signed by the architect, surveyor or company hired for this effect and responsible for the design should also be submitted. The outsize structure should be painted grey, white, or in the corporate color that the affected neighbor requires.

- **Facade:**

Lateral banners (with Exponor logo) should be maintained the around the edges of the rented stand. In no case should these banners be replaced with the exhibitor's own material. All other items or structures should remain exclusively within the limits of the rented space.

- **Flooring:**

Modifications to flooring may be carried out in the following manner:

Carpeting may be installed over the existing flooring using easy-to-remove double-sided tape.

Laminate flooring of no more than 6 mm thickness may be installed over the existing flooring. All joints must be properly taped over in order to ensure visitor safety.

If platforms are required, these should be installed over the whole stand, at a maximum height of 8 cm. Wheelchair ramps should be included in the construction. Yellow adhesive tape should be used around all risers and on joins/edges to ensure visitor safety.



## **B. Outdoor stands – open area:**

All stands within the outdoor areas of the venue should be presented as a **Special Project** to the Organizing Committee, which may request additional documentation in order to verify structural stability.

### **Height:**

The maximum height of **outdoor stands**, including lighting, will be:

- Zone A and B: 6 meters from ground level of stand. Perimeter stands may be built up to a height of 6 meters with prior approval from the Organizing Committee.
- Zone C (concrete plaza in the east of the site): 5 meters from ground level of stand.
- Zone D (plaza between Iodine and Lithium Pavilions): 6 meters from ground level.
- Zone E: 7 meters from ground level at stand.

- **Equipment and Machinery:**

Companies that propose to exhibit large or heavy items of equipment at their stand must coordinate with the Organizing Committee to check the technical feasibility of delivering such items to the venue. Before beginning stand assembly, the exhibitor should contact the Organizing Committee to coordinate advance entry to the site for this equipment. In zones C and D there is a restriction of weight per sqm in order to protect the concrete flooring of these plazas.

- **Walls:**

All projects will be considered self-supporting. Structures may not lean on the neighboring stand or site infrastructure.

Walls facing onto neighboring stands must be white or grey in color on the reverse side.

For perimeter Stands in Zones A, B and E backing onto the facade of the event ground (eastern or western), a panel with adequate structural support and finish should be installed between the height of 2 meters and the height of the stand. This may be covered with cloth, graphics, or company advertising.

For stands in Zones D and E backing onto the pedestrian walkway, a panel should be installed between the height of 2 meters and the height of the stand. This may be covered with cloth, graphics or company advertising on the side facing the walkway.

Note: The Organizing Committee reserves the right to accept or reject the project and any work carried out that does not comply with the technical requirements in force.

- **Fire Extinguishers:**

All exhibitors with outdoor Stands should install one chemical powder extinguisher for ABC fires, to be located in an open, visible space within the stand for the duration of the assembly, exhibition, and disassembly periods.



### **C. Special Projects**

Special projects must be submitted by **May 03<sup>th</sup>, 2024**, for review and approval by the Organizing Committee.

Documents and plans to be included with special projects:

- Floor plan (containing location of fire extinguisher(s))
- Elevation (all exterior lateral views)
- General technical specifications
- Images (Renders) of different views

For all structures or stands exceeding 4 meters in height, plans specially signed by a surveyor responsible for the design should be submitted:

- Plans should be submitted in PDF format, on individual sheets for each required plan.
- Images should be submitted in JPG format.
- Documents should be submitted in PDF Format.
- Electrical plan of the project prior to the entry of work.
- All special projects that have their own electrical installations, however small, must additionally present the TE1 certificate approved by the Superintendence of Electricity and Fuel (SEC) for the final authorization of energy on May 27, 2024
- If you do not have this registration certificate signed by a class A or B electrical installer, the energy will be disconnected from the Stand

#### **General note:**

- a) All stand designs (whether indoor or outdoor, under 2.5 m in height or special projects) must respect access routes and must not create a bypass in visitor circulation routes.
- b) No project may alter the general appearance of the show.
- c) In terms of the basic stand structure if removal of the banner is requested the spotlights will also be automatically removed.
- d) Special projects with promotional elements inflated with gases must have a description of the materials, the technical sheet of the gases (no hazardous or flammable gases are authorized), and the safety measures implemented for their installation in the Exhibition Premises.

#### **Rules applicable to all the cases described.**

The design of the stands (whether inside or outside, project under 2.5 m or a special project) must comply with the access routes and not create a bypass in the circuits for use by visitors. No project may alter the general layout of the exhibition. Considering the basic structure of the stand, when a request is made to remove the header boards, the lights will automatically be removed.

Equipment and Machinery:

- a. Companies that intend to participate by exhibiting large or high-tonnage equipment or machinery at their stand must first consult with the Organization, prior to purchasing the stand, regarding the feasibility of entering the stand with the equipment.



- b. Prior to starting setup, the Exhibitor must contact the Organization to coordinate the early entry of this equipment.
- c. In zones C and D there is a kg/m<sup>2</sup> restriction in order to ensure the integrity of the concrete in the yards.

The Organizing Committee reserves the right of admission for those setup companies, service providers, contractors/subcontractors that have not complied with or have not behaved in line with the Exponor regulation or have not met their commitments with the exhibitors.

**EXPONOR 2024** reserves the right to modify and/or make any corresponding observations to every stand that does not comply with minimum conditions for presentation and decoration or is not in keeping with the level of this international event. EXPONOR 2024 also reserves the right to require further information (plans and documents) if necessary.

#### **ARTICLE N°13: General limitations for the exhibitor**

No alterations may be made to indoor or outdoor facilities such as walls, columns, ceilings, floors, or other items within the show venue.

Installation of sound equipment is not permitted, except for stands exhibiting such products and those that have obtained the proper written authorization from the Organizing Committee to do so, as long as the effect of this equipment does not exceed the permitted acoustic limits (85 decibels at ear level with "A" rating filter on low position – Art. 66 D.S. N°745), the equipment does not work permanently and does not disturb or affect the normal working activities of the neighboring exhibitors.

It is strictly forbidden to distribute any publication and/or advertising material directly or indirectly related to political or religious matters and/or any other subject which may infringe upon morality and good manners.

The assigned area should be returned in the same conditions as it was provided, otherwise the exhibitor will be responsible for all removal and cleaning expenses.

Exhibitors may not distribute leaflets, flyers, samples, or advertising material or carry out product demonstrations outside of their own stand space. Breach of this regulation will entitle the Organizing Committee to close the stand.

In all of the above cases, failure to comply with these restrictions will result in the application of penalties as established in ARTICLE N°9 of this document.

#### **ARTICLE N°14: Housekeeping, banners, and electrical energy**

**14 a) Housekeeping:** Housekeeping of common areas within pavilions will be the responsibility of EXPONOR 2024. Housekeeping within stands will be carried out at the exhibitors' own expense and responsibility. Litter from the stand must be disposed of in the shared waste facilities assigned for this purpose.

**14 b) Indoor stand banners:** A printed banner with the name of the exhibiting company will be provided. The hard deadline for exhibitors to submit the text to be displayed on the stand banner is **April 26<sup>th</sup>, 2024.**



A standard font type will be used. Exhibitors are not permitted to install any other font type, corporate symbol, or slogan.

**14 c) Electrical energy:** EXPONOR 2024 will provide the booths in indoor areas with 220 volts of alternating current, for electrical power equivalent to 35 watts per m<sup>2</sup>, which will be distributed in spotlights of 100 watts each (the number of spotlights will depend on the size of the stand) as well as a 220 V outlet for consumption of 230 watts. For stands in outer areas, EXPONOR 2024 will provide a 220 V, 20 watts/m<sup>2</sup>.

Electrical systems cannot be altered by the exhibitor or a contractor unless duly authorized by the Organizing Committee.

To obtain **additional electrical energy**, the exhibitor should fill in the application form, which can be found via the show website [www.exponor.cl](http://www.exponor.cl), in the section "accreditation." The service should be carried out via an external company hired for these effects. The deadline for this additional request is **April 26<sup>th</sup>, 2024.**

The electrical installations of the fair, sheds or others can not be intervened by the Exhibitor or contractors, except in cases duly authorized by the Organizing Committee

At the end of each day, all electrical items installed within stands should be switched off, including all machines, illumination etc., as the power supply is cut off at night.

The EXHIBITOR will be totally responsible for any injury or accident to its personnel or third parties and any damage to its property suffered as consequence of the failure of electrical elements or other potentially dangerous appliances. It is forbidden to use or connect power supplies over and above those requested and to make electrical connections without the approval of the Organizing Committee. Failure to comply with these restrictions will result in power being cut off.

#### **ARTICLE N°15: Safety, security, and responsibility**

The exhibitor should install all items under **the most stringent safety procedures** in order to avoid damage to itself or third parties, for which it will be held solely responsible. Exhibitors should extend existing insurances policies or contract new policies that cover the risks inherent in the presence at the fair of all equipment, machinery, merchandise, and goods in general. Likewise, any exhibitors showing working equipment and machinery should install these items under the most stringent safety procedures in order to avoid injury to itself or third parties, for which it will be held solely responsible.

When carrying out product demonstrations, the exhibitor will take all necessary action to ensure the safety of personnel, facilities, and visitors inside the exhibition area.

It is clearly established that the Organizing Committee does not make any commitment to the exhibitor over and above that stated in the present Code of Regulations or in the Participation Contract. The Organizing Committee is not responsible for the consequences of any contract that exhibitors may sign with third parties.

The Organizing Committee is not responsible for the failure of any exhibitor to pay its contractors, or for any robbery, theft, loss, damage claims and general damages that may be incurred by the exhibitors at their stands during the assembly, operation, and dismantling periods of the event, to individuals, the public, to merchandise or any goods or items within the pavilions, stands, event venue



and car parks, due to natural events, accidents, or force majeure. Use of a safe or trunk to store small or delicate items overnight is recommended.

THE EXHIBITOR undertakes, at its own responsibility: To purchase insurance policies covering the risks inherent in the presence at the show of any equipment, machinery, merchandise, or goods in general, with regards to theft, robbery and/or damage caused to said items, the stand or third parties. In the event that the exhibitor is to present moving equipment or machinery, these should be fitted and installed under the most stringent safety standards in order to avoid damage to the exhibitor and third parties, for which the exhibitor accepts all liability.

The exhibitor shall be liable for any and all damages and losses incurred by persons or property due to the actions of the exhibitor, its dependents and third parties with any relationship or connection to the exhibitor, including those caused by items under their stewardship, possession, or care

EXPONOR 2024 will hire a general security service from the start of the assembly period to the end of the disassembly period. Exhibitors in outdoor zones may hire additional security services for their stands during the assembly period, show and disassembly period, with the express authorization and knowledge of the Organizing Committee. The exhibitor will be responsible for this additional cost.

#### **ARTICLE Nº 16: Exhibitor entry and exit**

##### ***Badges***

- a) **For access during the show:** The Organizing Committee will provide 10 (ten) personal and non-transferable badges for staff that will work at the stand during this period, including external promotions staff.
- b) **For assembly and disassembly:** The Organizing Committee will provide 10 (ten) personal and non-transferable badges, which will be valid only during the periods and hours established for each of these activities.

#### **ARTICLE Nº 17: Refreshments and gifts**

Only official **concession holders** are authorized to sell refreshments at the designated sites.

Exhibitors that wish to make **direct sales** to public must have the written approval of the Organizing Committee and furthermore must comply with the following regulations: a) tax, b) labor, c) municipal and d) environmental, health and sanitary. The exhibitor will be responsible for obtaining the above authorizations, presenting these to the Organizing Committee, and keeping commercial documentation in a visible place.

The consumption of alcohol is strictly prohibited in all areas of the event ground, with the exception of cocktail events that the exhibitors may choose to host, which must be authorized expressly and in writing by the Organizing Committee. The caterer providing the service must have a permit from the Health Service in Antofagasta. The restaurant in the event venue is exempt from this restriction.

The exhibitor may offer tastings at their stand as long there is no preparation or manipulation of food onsite. The legal regulations are defined in the Food Sanitary Regulations (D.S. 977/96) established by the Ministry of Health and supervised by the Health Service of Antofagasta.



## ARTICLE N° 18: Merchandise

- **Dispatch, shipping, and handling:**

Delivery and removal of merchandise by the exhibitor will be carried out according to a procedure that will be published prior to the start of assembly.

Packaging of materials should comply with the following requirements:

- Must be suitable for handling, that is, be resistant when lifted.
- Must have securely fastened lids with a system which allows checking without inconvenience for customs personnel.
- Material should enter the exhibition area with a consignment note stamped by Internal Revenue Service, detailing the merchandise to exhibit.

- **Customs and importation:**

Exhibitors wishing to bring merchandise from abroad should be aware that capital goods, equipment, supplies, and decorative items from abroad may be imported using the **temporary admission regimen**, for up to 180 days following the closing date of the trade fair. For this purpose, the exhibitor must request an **Exhibitor Certificate** confirming their participation in EXPONOR. Other elements that do not qualify for temporary admission should be imported, paying the corresponding tariff (8%) and value added tax, VAT (19%).

When importing merchandise under the temporary admission regimen to the fairground, the exhibitor must declare it as such through the corresponding dispatch sheet and all import documents. When withdrawing it from the event ground, the exhibitor should present an authorization from Customs Service for change of domicile of merchandise, along with the corresponding dispatch sheet and import documents.

- **Warehouses**

The exhibition will have warehouse space to store packaging boxes and brochures during the exhibition period. All necessary procedures for bringing in and removing goods should be followed. Volume for each exhibitor will be limited so as to accommodate all exhibitors participating in the event.

Merchandise sent prior to the exhibitor and/or production company's arrival should be sent directly to the event venue **under the name of the exhibiting company**. Packages may not be sent to the Antofagasta Industrial Association.

## ARTICLE N° 19: FINES AND PENALTIES.

1. Notwithstanding that set out in article eight of the Contract, violations of this Regulation, the Contract and other instruments that regulate the relationship between the parties will be sanctioned by the Organizing Committee by applying fines and penalties, as an early appraisal of damages, in the following cases:

- a. **Fine of up to 50% of the value of the space contracted.**





1. If the stand has been fully paid for and the Exponor inauguration ceremony has begun, and the Exhibitor has not completed the installation of their stand (ornamentation, people attending), for the concept of damages.
2. If the Exhibitor intervenes the electrical installations, in breach of that established in article 14, letter c) of this Regulation.

**b. Other penalties:**

1. If the Exhibitor does not comply with the square meters rented in the installation and setup of its stand, the Organizing Committee may charge the additional meters occupied, at a sum equivalent to three times the value per square meter agreed when the Contract was signed.
2. If the Exhibitor returns the space contracted in conditions other than the conditions in which it received it<sup>1</sup>.
3. If during the setup and disassembly stage, the Exhibitor's personnel – direct or subcontracted – does not have the required accreditation<sup>2</sup>, the personal protective equipment<sup>3</sup>, or executes work without following safety rules, the Organization will not allow them to enter the premises until the situation has been regularized, accrediting compliance with the regulations<sup>4</sup>.
4. The exhibitor declares to know the current legal regulations and has complied with Law No. 20,393 that establishes criminal responsibilities for the Company for certain crimes that may be committed by its workers and related persons. In addition, it establishes methods of prevention and other elements included in this Code (the crimes contemplated by Law No. 20,393 They are the crimes of bribery to national and foreign public official, money laundering, reception, financing of terrorism, misappropriation.

**c. Generic penalty.**

1. Noncompliance with this Regulation, the Contract and other instruments that regulate the relationship between the parts, for which a specific penalty is not indicated, will be sanctioned by the Organizing Committee by applying the following penalties, at its discretion:
  - a. Fine between 1 U.T.M and 50 U.T.M.
  - b. Stoppage of setup, disassembly, or operation of the stand
  - c. Closure of the stand.
  - d. Prohibition to enter the premises
  - e. Prohibition to participate in following exhibitions.
2. Depending on the severity and type of violation, these penalties may be applied together or separately, at the discretion of the Organizing Committee. The decision made by the Organization must be justified and cannot be appealed against by the Exhibitor. This is understood to be without prejudice to the right of the Organizing Committee to demand the other corresponding indemnities.

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<sup>1</sup> Article 8 y 13 of Official Code Regulations.

<sup>2</sup> Article 10 of Official Code Regulations.

<sup>3</sup> Article 10 of Official Code Regulations.

<sup>4</sup> Article 10 of Official Code Regulations.

## ARTICLE N° 20: UNFORESEEN EVENTS AND ACTS OF GOD OR FORCE MAJEURE

1. The Organization and its Committee will be exempted from compliance with their obligations and from any liability for damages or for any other penalty for noncompliance, when unforeseeable events occur that are unimputable to the parties, that impede Exponor from being held, and especially, but not exclusively, in the following cases: (a) civil war (declared or otherwise), hostilities, invasion, acts of foreign enemies, broad military mobilization; (b) wars, riots, rebellion, revolution, usurpation (military or otherwise) of power, insurrection, acts of terrorism, mutiny, sabotage or piracy; (c) monetary and commercial restrictions, embargo, sanction; (d) acts of a public authority, whether legal or illegal, compliance with any law or governmental order, expropriation, confiscation, intervention of property, occupation of works, seizure, nationalization; (e) plague, epidemic, health emergency, flood, avalanche, drought or other catastrophes, disasters or extreme natural events, including high-intensity earthquakes; (f) explosion, fire, destruction of equipment, prolonged intervention of transportation, telecommunications, information or energy system; (g) general labor riots, such as: boycott, strike, employer lockout, occupation of factories and stores, (h) in general, the occurrence of events that affect the continuity of public or private utilities, such as the supply of power and potable water, related to the infrastructure or to the means necessary for Exponor to be held.

If Exponor cannot be held on the date stipulated for any of the reasons mentioned in point 1, it will be rescheduled and will be held in person and/or virtually on a new date that the participants will be informed of opportunely through the Exponor website, along with the new conditions.

2. If any of the cases indicated in point 1 occur, the Organizing Committee has exclusive discretion to simply cancel Exponor, all of which will be informed to the participants opportunely through the Exponor website. If cancelled equal to or prior to 60 days prior to the date Exponor was to be held, the Exhibitor will not be entitled to reimbursement for that paid for the stand or for any indemnity. If it is cancelled prior to 60 days, reimbursements will be made as indicated below, to the companies that have paid at least 50% of the value of the stand:

Days before Exponor (from the Act of God or force majeure)	Percentage to return of total paid
90 to 61 days	20%
120 to 91 days	35%
>121 days	70%

## ARTICLE N° 21: CANCELLATION BY THE EXHIBITOR

If the Exhibitor decides to not participate in Exponor prior to January 3<sup>rd</sup>, 2024, it will be reimbursed 75% of the sum charged and paid. After January 3<sup>rd</sup>, 2024, it will forfeit the sums delivered to the Organization, which will receive them for the concept of damages.

## ARTICLE N°22: Cancellation of the fair

The Organizing Committee has the sole right to cancel the Trade Fair due to exceptional circumstances or force majeure, or to change the location of the event venue; to modify the opening dates, opening hours, target audience, seminar contents, services, or any other characteristics of the



event if necessary for its proper functioning. In such case, the exhibitor is not due any compensation for damages, and does not have right to cancel the rental contract.

#### **ARTICLE N° 23: HEALTH PROTOCOL FOR THE EXHIBITION.**

1. For the Organization to hold the exhibition, including setup, the Exhibition itself and disassembly, and the various activities included in the program, it will carry out several actions to provide a safe health environment for the exhibitors, visitors, suppliers and collaborators, which are contained in the Covid Protocol, which may be modified according to the requirements indicated by the governmental health institutions and the government, which will be informed and disseminated prior to the exhibition through the Organization's communication media, such as e-mail, website, social networks.
2. In epidemiological contingencies, the Organization follows the protocol issued by the highest health authority in Chile, namely the Ministry of Health.
3. The Organization will keep the exhibitors, visitors, suppliers, and everyone associated with the development of the exhibition informed and updated at all times regarding protocols, regulations, and good practice guides in order to avoid risks of infection and/or propagation of any infection.
4. All information will be channeled through the media indicated by the Organization, such as special access to the website, e-mail, text messaging, social networks, etc.

#### **ARTICLE N° 24: Additional clauses**

Exhibitors will facilitate in any way necessary the filming or photography of their exhibitions for advertising purposes as determined by the Organizing Committee, during and after the exhibition.

The exhibitor may advertise its products and/or services exclusively within the limits of the rented space, according to the terms of this code of regulations and under the supervision of the Organizing Committee. In case of failure to comply, the Organizing Committee will emit a warning or other penalty for the infringing party.

The exhibitor must be responsible for the correct dress of its staff, considering that EXPONOR is a national and international professional, technical, and specialized trade fair for the mining industry.

**Organizing Committee  
20th International Exhibition for the Mining Industry  
EXPONOR 2024**